

**PLACEMENT DRIVE NOTIFICATION**

<b>Company</b>	<b>NJ INDIA INVEST</b>
<b>Company Type</b>	<b>Leasing Real Estate</b>
<b>Job Title</b>	<b>UNIT MANAGER - INVESTMENT (MUTUAL FUND)</b>
<b>Job Description</b>	<p><b><u>Primary Role</u></b></p> <p><b>Recruitment of Financial Products Distributors</b></p> <ol style="list-style-type: none"> <li>1. Generating leads from Open Market who are interested in becoming Distributor / Individual Financial Advisors (IFA) for Mutual Fund business.</li> <li>2. Explaining Mutual Fund Business opportunities and earnings to interested leads.</li> <li>3. Coordinating and assisting enrolled candidates for NISM - Series V-A (AMFI).</li> </ol> <p><b>Business Development</b></p> <ol style="list-style-type: none"> <li>1. Providing training to IFAs for Business Development.</li> <li>2. Preparing business plans and strategies to develop the business of IFA.</li> <li>3. Planning different activities to explore better business opportunities and new developments.</li> <li>4. Joint Call - accompanying IFA on client meetings.</li> <li>5. Addressing and spreading awareness regarding investments in group client meets.</li> <li>6. Solving distributor's queries.</li> <li>7. Establishing strong relationships and communication with distributors.</li> </ol> <p><b>System &amp; Process</b></p> <ol style="list-style-type: none"> <li>1. Following the internal sales process by updating all the activities in the online system.</li> <li>2. Comply with all rules and regulations of the company as well as following industry norms.</li> </ol>
<b>Job Location</b>	HYDERABAD
<b>Eligible Degrees</b>	MBA Finance / Marketing
<b>Eligibility Criteria</b>	<ol style="list-style-type: none"> <li>1. Strong Interpersonal Skills</li> <li>2. Convincing skills</li> <li>3. Presentation Skills</li> <li>4. Motivated and Target Oriented</li> <li>5. Effective communication</li> </ol>
<b>Desired Skills</b>	NA
<b>Compensation (CTC)</b>	<p><b>INR 386360/- Per Annum (294840 Fixed CTC + 91520 Variables) + 1500Rs Mobile Expenses + Rs. 3.5/- Per KM Petrol Expenses.</b></p> <p><b>Other Benefits-</b></p> <p><b>100000Rs SA Life Insurance</b></p> <p><b>50000Rs SA Personal Accident Insurance</b></p> <p><b>Health Insurance 1Lakhs SA (If ESI not applicable)</b></p>

<b>Selection Process</b>	Will be informed later
<b>Date of Interview</b>	Will be informed later
<b>Venue</b>	Online